

Why Does My Client Need A Machinery And Equipment Certified Appraisal?

How do you determine a value for the capital equipment?
Check which method you use...

- Guess?
- Rely on the word of the owner?
- Rely on a depreciation schedule?
- Rely on the word of a non-certified person who may have a hidden agenda (auctioneer/dealer)?

Guessing, relying on the word of the owner, relying on a depreciation schedule, or relying on the word of a non-certified person who may have a hidden agenda is **INACCURATE** and **UNSUBSTANTIATED**.

The SBA, IRS, courts and others **REQUIRE** a **CERTIFIED** appraisal by a **CERTIFIED** Appraiser!

BEWARE! Not All Appraisal Reports Are Equal! **BEWARE** of appraisal reports that are not USPAP compliant and are prepared by a non-Certified appraiser. USPAP (Uniform Standards of Professional Appraisal Practice), promulgated by Congress and the Appraisal Foundation, sets the ethical standards and what data is required in an appraisal report.

Only a Certified Appraiser who delivers a USPAP compliant Certified Machinery & Equipment Appraisal will...

Withstand Scrutiny

Because the data collected and reporting is...

Substantiated

Irrefutable

Defensible

Why Would You Rely On Any Other Type Of Appraisal Report?

Answer: You Shouldn't!

CERTIFIED



Michael Race, CMEA, SBA
Certified Machinery & Equipment Appraiser
Senior Business Analyst

For more information about our services, visit us at:

www.raceappraisalservicesllc.com

Or call us at:

(413) 525-3233

(413) 348-8678

Confidence



Who We Help...

First and foremost, we are an advocate of the appraisal, not of any person or entity. Because we are qualified Appraisers, we are called upon to conduct and deliver Certified appraisals by:

1. **Lenders** need a Certified Appraisal in support of loan decisions. (Especially to meet the requirements of the SBA Standard Operating Procedures!)
2. **CPAs** need a Certified Appraisal when helping their clients convert from a C to a S Corporation, Estate and Gift Planning (especially for the Pension Protection Act Of 2006), Trusts, Sarbanes Oxley, and FASB 141/142.
3. **Attorneys** need a Certified Appraisal for divorce dissolution and litigation to substantiate accurate and realistic values that withstand IRS and Court scrutiny.
4. **Business Owners** need a Certified Appraisal to accurately substantiate realistic asset values that withstand lender, buyer, and seller scrutiny.

Our Services ...

Types of Appraisals:

Summary Certified Machinery & Equipment Appraisal
Desktop Certified Machinery & Equipment Appraisal

Types of Analysis:

Fair Market Value (FMV)
Orderly Liquidation Value (OLV)
Forced Liquidation Value (FLV)

Also:

Machinery & Equipment Brokerage
Real Estate Appraisals

Experience

Certification



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